

Circle Sanctuary 2021 Financial Summary

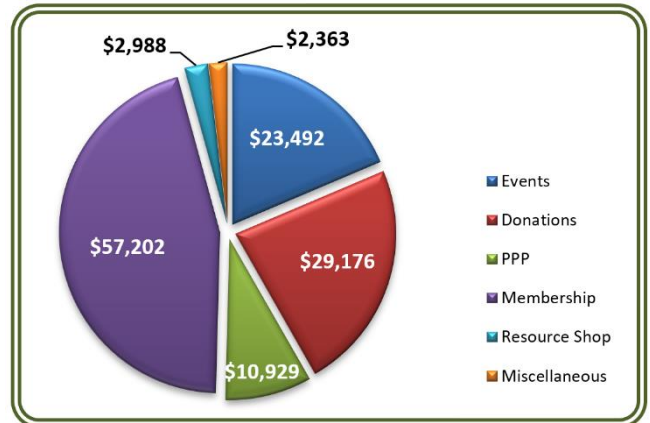
INCOME

Circle Sanctuary's main 2021 revenue came from **Membership Dues** (45%), from **Donations** (23%), and from **Event Registrations** (17%).

Circle's Membership program has grown to provide over **\$57,000** to support Circle's ongoing work. This continues to play a critical part of Circle Sanctuary's financial stability.

The financial impact of COVID-19 continued in 2021, with all events except for Green Spirit and Sacred Fire Circle being held online. Event registration income fell **46%** over 2020.

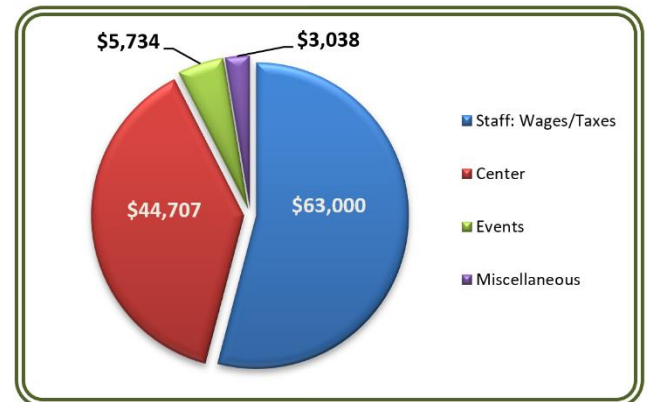
In 2021, Circle Sanctuary gathered in **\$126,149**, a decrease of **38%** from 2020. Unlike 2020, there were no significant bequests to provide additional cushioning.



EXPENSES

Most of Circle's 2021 expenses went into two areas:

- **Staff (53%):** Wages and taxes for the staff members employed in 2021. This saw a 10% decline since 2020, as day-to-day office operations continued to run on volunteer labor.
- **Center (38%):** Expenses of "keeping the lights on" and operating the office and facilities. While this did stay at a reduced level due to in-person events going on hiatus, things like property tax, insurance, internet, snow plowing, and power continue.



In 2021, Circle spent a total of **\$116,479**, a decrease of **24%** over 2020 -- leaving a surplus of **\$9,670**. No large capital improvement projects were undertaken, unlike 2020 (septic system) or 2019 (farmhouse furnace/AC, barn maintenance).

NOTEWORTHY FIGURES

- COVID continued to disrupt Circle's event schedule, with considerably less income (and expenses) compared to pre-COVID times. In 2021, the online PSG brought in **\$9,249** (7% of the 2009-2018 pre-COVID average) and all non-PSG events together brought **\$14,199** (41% of the 2009-2018 pre-COVID average).
- **Membership Dues** increased by **1%** over 2020, which was itself a record year. A second Payroll Protection Plan disbursement of **\$10,929** helped with the ongoing financial impact of COVID.
- If one considers only Staff and ordinary Center expenses, Circle requires **\$295/day** to finance operations at 2021 levels. By contrast, **Donations** and **Membership Dues** came in at a rate of **\$237/day**.